### Bramble & Blossom

your love story, your flowers



### Our Design Philosophy

- American-grown flowers
- supporting local farms
- intentional, authentic designs
- following natural shapes and textures, letting flowers lead
- sustainable, ethical floristry

### Seasonal Flowers



Bramble & Blossom is a proud member of the Slow Flowers community. But what the heck are "slow flowers"? Flowers brought in by turtles? Snails? Sloths? Nope! Though all of that would be cute.

Being a Slow Flowers designer means that we focus on the local, especially flowers grown within 100 miles of Pittsburgh.

Sourcing farther afield always means sourcing from American farms. No imports. Ever.

There are just too many wonderful flowers growing right here in our region and too much negative impact on the environment, economy, and human lives to source from the global market.

We go the extra mile to ensure that the arrangements we make are free of harmful chemicals and that the farms we partner with have safe work environments for their teams. Our farmers work hard year-round to grow these gorgeous blooms and we couldn't do our work without them!

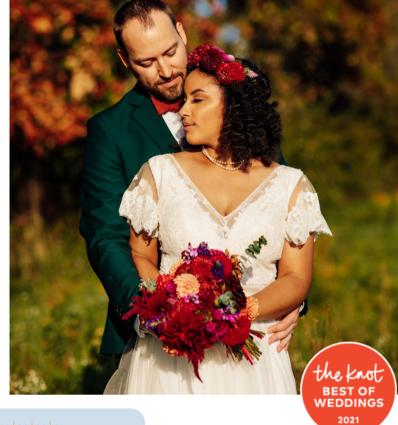








## What Folks Are Saying About Us





"She was so professional, personable, and knowledgeable... She is extraordinarily talented"

Andraya C.



"She completely understood my vision and went above and beyond what I had imagined."

Allison V



"Jessica was super easy going ... made me feel like I was in good hands. And on the day of, she definitely delivered!"

Danica S



"She had to handle a postponement, venue and season change, and a complete re-work of centerpieces... Throughout all of this, she didn't even bat an eye, she just got to work!"

Kelly M.

### \*\*\*\*

"She must actually be a fairy of some sort who can speak to the flowers! She worked magic"

Shula F



"We wanted flowers that were interesting and unique and B&B definitely delivered. Jess was helpful and friendly and I would highly recommend B&B to anyone"

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"Jessica's demeanor was so calm and relaxing and I felt like she really listened. I also absolutely loved that Bramble and Blossom uses locally grown florals."

Morgan C.

### \*\*\*\*

"Simply the best! Jessica and her team are incredibly talented and kind. They made one of the most special days in our lives so magical."

Emma H

Bramble & Blossom's superpower is bringing your authentic style to life with ethically, sustainably grown flowers.

Your love, your story, and your vibe need to pour out of every detail.

That's where we come in!









## Making Flower Magic

You're probably putting together lots of pieces of your wedding planning puzzle, and often that means you've got more questions than answers. That's ok! Wondering about pricing, what to expect, how we make all that magic happen? Don't worry, you're in the right place.

### Here's how we make flower magic...

### 1. GATHERING DETAILS

- First things first, we want to hear about YOU.
- We tune in to your authentic style + your personal vision.
- Give us your wish list, we'll give you the real talk about what fits in your budget and how to make it all gorgeous with American-grown flowers.
- Our free consultation call will take no more than an hour and you'll be given a custom style board to keep.



### 2. MAKING PLANS

- After our chat, you'll be sent an updated style board and proposal.
- We hold your date for 7 days while you review the details.
- During that week, we offer one revision if you need some part of your proposal adjusted.
- A 25% retainer fee puts you on our calendar (yay!).

### 3. COLLABORATION

- Once you're on our dance card, we will be partners in design.
- Our clients have access to our extensive, beautiful collection of rental pieces at no cost. Yeah, you read that right.
- We're always down to hear your wild ideas and to help with making decisions about your wedding's look if you ever need us!

### 4. YOUR WEDDING DAY

- A decade of weddings has taught us that above all, extraordinary service is the most important thing we can offer.
- Our team is basically a band of flower fairies, and we'll be making things gorgeous everywhere we go.
- We do it all, from making sure each bridesmaid has her bouquet to picking up rentals at the end of the night. Every. Last. Detail.

# FULL-SERVICE FLORAL & EVENT DESIGNS

Our Full-Service weddings have a minimum investment of \$3,500. This includes:

- Custom, seasonal floral designs with American Grown flowers
- Free, unlimited access to our extensive collection of rental items
- Our team's labor
- Day-of Delivery, Set Up / Installation and Clean Up Services
- Coordination with your entire vendor team
- Creating a cohesive vision for your celebration including linen selection, rental selection, and scene-by-scene touchstone designs

We have a few estimated ranges for full-service design pieces, but all work is custom and priced per event. Please feel free to use these as a quide, but expect flexibility and details when you schedule a consultation.

#### Prices below include:

- Bouquets
- Boutonnieres
- Corsages or Posies
- Flower Crowns
- Ceremony Installation Pieces (Arch, Chuppah, Garlands, etc)
- Dining Table Centerpieces
- Florals for Cocktail Tables & Other Accent Areas

### ESTIMATED / AVERAGE DESIGN COSTS

75 - 150 Guests Beginning at \$3,500

150 - 200 Guests Beginning at \$6,000

200+ Guests
Beginning at \$9,000











# ESTIMATED DESIGN COSTS



### **FOCAL BOUQUET**

### Beginning at \$225

Typically used as bridal bouquets, these are show-stoppers. You'll be holding this in your hands when you say your vows, so it couldn't be more personal. You choose the color palette, we choose the blooms. All designs are seasonal, lush, and dreamy. Typically 30-40 blooms, and complementary foliage. Finished with silk or satin ribbon.

### SUPPORTING BOUQUET Beginning at \$150

Typically used to honor friends in your wedding party. These mirror the style of our Focal Bouquets but are smaller in scale. Typically 20-25 blooms, and complementary foliage. Finished with silk or satin ribbon.

#### BOUTONNIERE \$15-20

Designs are seasonal and petite. Typically a single bloom and bud with complementary foliage. Finished with silk or satin ribbon. We provide pins that coordinate with your color palette.

#### **CORSAGE or POSIES**

\$35-45

All designs are seasonal and petite. Corsages are worn on fun slap bracelets (hello, 1990, we see you!).

Posies are the handheld version and are also a great option for your honored friends and family. Typically 5-8 blooms and complementary foliage. Finished with silk or satin ribbon.

### LOW, PETITE CENTERPIECE Beginning at \$150

All designs are made with seasonal flowers and foliage in our signature style: wild, loose, and playful. Our petite centerpiece is appropriately sized for a 5-6 person dining table. Choice of vase.

### LOW, LUSH CENTERPIECE Beginning at \$250

All designs are made with seasonal flowers and foliage in our signature style: wild, loose, and playful. Our lush centerpiece is appropriately sized for an 8-10 person dining table. Choice of vase.

### BUD VASE & MICRO ARRANGEMENTS \$15-30

Bud vase arrangements feature 1-3 seasonal blooms and some foliage. These are an appropriate size for cocktail tables, or you may choose to use groups of them in lieu of a traditional central centerpiece. All designs are created in clear glass bud vases.

### FLOWER CROWNS Adults Beginning at \$175 Kiddos Beginning at \$75

Custom, once-in-a-lifetime designs, our flower crowns are made with your whole look in mind. Flowers typically mirror those in bouquets, but all designs are unique to the person wearing the flowers.













Ready to check FLOWERS off your wedding planning list?

Connect with us to kick off our collaboration!

# Let's Talk Flowers



BRAMBLE & BLOSSOM